

5<sup>th</sup> November 2024 The Director/ Manager

Dear Customer,

## **RE: NOVEMBER PRODUCTS AND SERVICES OFFER**

Kindly receive the Botswana Oil Limited (BOL) offer of products and services for the month of November 2024.

|                                    | GABORONE DEPOT |          |
|------------------------------------|----------------|----------|
| Based on October 2024 Unit Rates   | ULP 95         | 50 PPM   |
| - Estimated IMPORT PARITY GABORONE | 9.25757        | 9.47505  |
| - Slate Over/(Under) Recoveries    | 0.35930        | 0.38182  |
| - DUTY (at customs rate)           | 0.03032        | 0.03032  |
| - BERA Regulatory Fee              | 0.03850        | 0.03850  |
| - Fuel Levy                        | 1.12000        | 1.07000  |
| - Road Fund                        | 1.15000        | 1.15000  |
| - MVA Levy                         | 0.09500        | 0.09500  |
| - National Petroleum Fund Levy     | 0.73350        | 0.73350  |
| - Security of Supply Margin        | 0.17500        | 0.17500  |
| - Depot Gantry Fees                | -              | -        |
| SELLING PRICE                      | 12.95920       | 13.14920 |

| FRANCISTOWN DEPOT |          |          |  |
|-------------------|----------|----------|--|
| FRANCISTOWN DEPOT |          |          |  |
| ULP 93            | ULP 95   | 50 PPM   |  |
| 8.90320           | 9.25757  | 9.47505  |  |
| 0.47367           | 0.35930  | 0.38182  |  |
| 0.03032           | 0.03032  | 0.03032  |  |
| 0.03850           | 0.03850  | 0.03850  |  |
| 1.12000           | 1.12000  | 1.07000  |  |
| 1.15000           | 1.15000  | 1.15000  |  |
| 0.09500           | 0.09500  | 0.09500  |  |
| 0.73350           | 0.73350  | 0.73350  |  |
| 0.17500           | 0.17500  | 0.17500  |  |
| -                 | •        | •        |  |
| 12.71920          | 12.95920 | 13.14920 |  |

## **SALES TERMS & CONDITIONS:**

- i) BOL pricing is based on the Botswana Unit Rates as published by the Botswana Energy Regulatory Authority.
- ii) BOL will implement price changes as informed and published by Botswana Energy Regulatory Authority to align with the Botswana Unit Rates (Slate). These changes may result from adjustments in pump prices or modifications to any pricing element of the slate.
- iii) BOL fuel Sales are limited to organizations that are licensed to trade in petroleum products.
- iv) BOL collects all applicable levies (NPF, MVA, RFL, FL, BERA Regulatory Fee and the Security of Supply Margin) and will be liable to make remittances in line with the individual funds manager's requirements.
- v) BOL accepts the following forms of payment:
  - a) Cash Before Delivery
  - b) Credit against 100% Bank Guarantee cover on monthly projections,

Yours Sincerely,

Thabo Simon

**Senior Manager - Commercial**